

CITY OF CAPE CORAL

Quarterly Financial Review

2nd Quarter FY 2023 ending March 31, 2023 (unaudited)

FY 2023 PERFORMANCE AT A GLANCE

CURRENT BUDGET BY FUND TYPE

| Fund Type | FY | 2023 Adopted | FY | 2023 Adjusted | Difference |
|------------------|----|--------------|----|---------------|---------------|
| General | \$ | 216,544,897 | \$ | 310,399,612 | \$ 93,854,715 |
| Special Revenue | | 151,043,544 | | 163,640,202 | 12,596,658 |
| Debt Service | | 22,429,644 | | 23,181,339 | 751,695 |
| Capital Projects | | 70,564,668 | | 87,029,983 | 16,465,315 |
| Enterprise | | 388,317,787 | | 395,521,065 | 7,203,278 |
| Internal Service | | 73,456,026 | | 75,820,573 | 2,364,547 |
| Charter School | | 44,537,809 | | 44,537,809 | - |
| | | | | | |
| Total | \$ | 966,894,375 | \$ | 1,100,130,583 | \$133,236,208 |

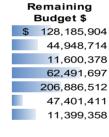
^{*} Charter School amounts reflect 3rd Quarter due to July 1 - June 30 fiscal year

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SUMMARY OF REVENUES - ALL FUNDS

| | | | To-date | Revenues |
|------------------|------|--------------|----------------|----------|
| | FY 2 | 023 Adjusted | | |
| Fund Type | | Budget | Actual | % |
| General | \$ | 310,399,612 | \$ 182,213,708 | 58.70% |
| Special Revenue | | 163,640,202 | 118,691,488 | 72.53% |
| Debt Service | | 23,181,339 | 11,580,961 | 49.96% |
| Capital Projects | | 87,029,983 | 24,538,286 | 28.20% |
| Enterprise | | 395,521,065 | 188,634,553 | 47.69% |
| Internal Service | | 75,820,573 | 28,419,162 | 37.48% |
| Charter School | | 44,537,809 | 33,138,451 | 74.41% |
| Total | \$1 | ,100,130,583 | \$ 587,216,609 | 53.38% |



SUMMARY OF EXPENDITURES - ALL FUNDS

| | | | To-date Ex | cpenditures |
|------------------|------|---------------|----------------|-------------|
| | FY 2 | 2023 Adjusted | | |
| Fund Type | | Budget | Actual | % |
| General | \$ | 310,399,612 | \$ 179,260,382 | 57.75% |
| Special Revenue | | 163,640,202 | 94,102,568 | 57.51% |
| Debt Service | | 23,181,339 | 8,811,896 | 38.01% |
| Capital Projects | | 87,029,983 | 49,495,081 | 56.87% |
| Enterprise | | 395,521,065 | 154,520,097 | 39.07% |
| Internal Service | | 75,820,573 | 28,319,325 | 37.35% |
| Charter School | | 44,537,809 | 27,714,928 | 62.23% |
| Total | \$1 | 1,100,130,583 | \$ 542,224,278 | 49.29% |

Budget \$
\$ 131,139,230
69,537,634
14,369,443
37,534,902
241,000,968
47,501,248
16,822,881

Remaining

^{*} Charter School revenues reflect 3rd Quarter due to July 1 - June 30 fiscal year

^{*} Charter School expenditures reflect 3rd Quarter due to July 1 - June 30 fiscal year

FY 2023 PERFORMANCE AT A GLANCE 2nd Quarter - Compared to target of 50% **FUND DASHBOARD** Revenues **Expenditures Page General Fund** 3 General Fund revenues are at 58.70%, which is above the 50% target rate by 8.7 points in the 2nd quarter of 2023. Property tax revenue is the main reason for this because a substantial amount is collected in Quarters 1 and 2. Expenditures are at 57.75%, 7.75 points higher than the target rate of 50%. The main reason for this is encumbrances related to clean up efforts for Hurricane lan. **Special Revenue Fund** 4 Special Revenue Fund revenues are at 72.53%, which is 22.53 points above the 50% target rate in the 2nd quarter of 2023. Solid Waste Community Redevelopment Agency, Lot Mowing, and Fire Operations Funds make up the majority of revenues and is mostly collected in the first two quarters of the fiscal year. Expenditures are at 57.51%, 7.51 points higher than the target rate of 50%. The main reason for this is the annual encumbrance for collection of waste. Excluding encumbrances, expenditures are at 42.67% **Enterprise Fund** 5 Enterprise Fund revenues are at 47.69%, 2.31 points below the 50% target rate in this 2nd quarter of 2023. This is due to budgeted det proceeds for utility expansion projects that have not been received yet. Excluding this item, revenues exceed the target at 56.5%. Expenses are also below target at at 39.07%, 10.93 points lower than the target rate of 50%. This is due to budgeted expenditures for multi-year utility expansion projects that have incurred minimal expenditures in the first two quarters. Excluding these projects, expenditures are closer to target at 43.91% Internal Service Fund 6 Internal Service Funds are established to account for any activity that provides goods or services to other funds and component units of the primary government on a cost-reimbursement basis. The City has five Internal Service Funds: Risk Management, Property Management, Fleet Management, Health Insurance, and Capital Improvement Projects. Timing of revenue received and expenditures depends on the timing of services provided. Revenues were 12.52 points from the target of 50.00% at 37.48%. Expenditures, including encumbrances, are also below target at 37.35% of budget. **Charter School Authority** The Charter School Authority is a component unit of the City of Cape Coral with a fiscal year ending June 30th, so the 3rd Quarter and a target of 75% of budget is being evaluated. The Charter School Authority includes two elementary schools, a middle school, and a high school Revenues are right on target at 74.41%. Expenses, including encumbrances, are 12.77 points below target due to planned annual payout of contracts for salaried employees in Quarter 4. REPORT LEGEND Above(Revenue)/Below(Expenses) Target At Target (within 5% more or less) Page 2 Above(Expenses)/Below(Revenue) Target

2nd Quarter - Compared to target of 50%

OVERALL GENERAL FUND PERFORMANCE

The General Fund revenues in the 2nd quarter were approximately 58.70% of budget, which is 8.70 points above target. Property Tax makes up 37.72% of the budget and is at 91.69%, which is lower than prior year's collection of 93.73%. This difference can be attributed to impacts of Hurricane Ian and changes in Statute regarding timing of payments. Intergovernmental Revenue is at 26.33% of budget due to FEMA reimbursements anticipated, but not yet received. Other Revenues are at 162.21% of budget due to the receipt of insurance reimbursements and gains on investments during the Quarter. Expenditures are at 57.75%, 7.75 points higher than the target rate of 50%. The main reason for this is the clean up efforts of Hurricane Ian, with the majority of those expenditures equating to \$70.2 million in actual and encumbered activity. Excluding this activity, the General Fund's operating expenditures would be at 47.10% of total budget.

GENERAL FUND REVENUES

| REVENUES | AMENDED BUDGET | ACTUAL | ACTUAL AS % OF BUDGET FY 2023 | ACTUAL AS % OF BUDGET FY 2022 |
|--------------------------------|-------------------|----------------|-------------------------------------|-------------------------------------|
| Property Tax | \$ 117,073,380 | \$ 107,342,956 | 91.69% | 93.73% |
| Other Taxes & Franchise Fees | 25,620,990 | 10,740,303 | 41.92% | 42.04% |
| Licenses & Permits | 37,180 | 14,984 | 40.30% | 44.67% |
| Intergovernmental Revenue | 101,590,612 | 26,748,750 | 26.33% | 47.82% |
| Charges for Service | 9,178,117 | 4,719,068 | 51.42% | 50.82% |
| Internal Service Charge | 9,367,524 | 4,538,590 | 48.45% | 24.42% |
| Other (Fines, Interest, Misc.) | 4,301,255 | 6,976,886 | 162.21% | 37.85% |
| Interfund Transfers | 2,647,510 | 840,649 | 31.75% | 50.00% |
| Total Current Revenues | \$ 269,816,568 | \$ 161,922,186 | 60.01% | 77.98% |
| Reserves & Surplus | 40,583,044 | 20,291,522 | 50.00% | |
| Total Revenues | \$ 310,399,612 | \$ 182,213,708 | 58.70% | 69.40% |

GENERAL FUND EXPENDITURES

| DEPARTMENT | | OGETED NDITURES | ACTUAL PENDITURES | ENC | CUMBRANCES | TOTAL INCLUDING CUMBRANCES | % OF BUDGET UTILIZED FY 2023 | % OF BUDGET UTILIZED FY 2022 |
|------------------------|-------------------|--------------------|----------------------|-----|------------|----------------------------|------------------------------------|------------------------------------|
| City Council | \$ | 989,589 | \$ 532,789 | \$ | 15,657 | \$ 548,446 | 55.42% | 48.13% |
| City Attorney | | 1,964,877 | 737,674 | | 954 | 738,628 | 37.59% | 40.53% |
| City Auditor | | 1,079,842 | 402,763 | | 16,821 | 419,584 | 38.86% | 35.44% |
| City Manager | | 2,755,102 | 1,238,326 | | 125,394 | 1,363,720 | 49.50% | 46.81% |
| City Clerk | | 1,688,828 | 721,822 | | 32,399 | 754,221 | 44.66% | 46.80% |
| Development Services | | 7,265,368 | 2,768,702 | | 223,819 | 2,992,520 | 41.19% | 44.20% |
| Financial Services | | 4,398,080 | 1,706,821 | | 57,308 | 1,764,130 | 40.11% | 40.36% |
| Human Resources | | 2,305,487 | 915,081 | | 128,576 | 1,043,656 | 45.27% | 48.84% |
| Information Technology | | 10,694,585 | 5,713,028 | | 553,665 | 6,266,693 | 58.60% | 57.87% |
| Parks & Recreation | | 35,753,950 | 10,066,834 | | 4,217,170 | 14,284,004 | 39.95% | 52.10% |
| Police | | 64,299,108 | 28,613,291 | | 3,609,693 | 32,222,984 | 50.11% | 49.51% |
| Public Works | | 18,146,950 | 6,658,891 | | 4,474,781 | 11,133,672 | 61.35% | 60.22% |
| Governmental Service | 1 | 58,998,346 | 64,082,616 | | 41,615,758 | 105,698,374 | 66.48% | 45.09% |
| Total Operational | | | | | | | | |
| Expenditures | 3 | 10,340,112 | 124,158,638 | | 55,071,994 | 179,230,632 | 57.75% | 48.53% |
| Reserves | | 59,500 | 29,750 | | - | 29,750 | 50.00% | |
| Total Expenditures | \$ 3 ⁻ | 10,399,612 | \$ 124,188,388 | \$ | 55,071,994 | \$ 179,260,382 | 57.75% | 48.86% |



2nd Quarter - Compared to target of 50%

OVERALL SPECIAL REVENUE OPERATING FUND PERFORMANCE

Special Revenue Operating Funds have received 79.70% of budgeted revenues, which is above the 50% target rate for the quarter. Solid Waste Fund, Community Redevelopment Agency Fund, Lot Mowing Fund and the new Fire Operations Fund are the main reasons for this, with revenue identified at 111.36%, 107.24%, 103.2% and 72.21%, respectively. Fees from these funds are collected by Lee County Tax Collector with most revenues collected during the first quarter of the fiscal year. Expenditures are at 61.30%, 11.3 points higher than the target rate of 50%. The main reason for this is the Solid Waste Fund's annual encumbrance to Waste Pro of \$15 million for the annual collection of solid waste.

SPECIAL REVENUE - OPERATING FUND REVENUES

| | | | ACTUAL AS % OF | ACTUAL AS % OF |
|-----------------------------------|----------------|--------------|-------------------|-------------------|
| | TOTAL | ACTUAL | BUDGET FY | BUDGET FY |
| REVENUES | BUDGET | REVENUES | 2023 | 2022 |
| Economic and Business Development | \$ 1,555,023 | \$ 872,204 | 56.09% | 52.84% |
| Community Redevelopment Agency | 5,059,316 | 5,425,748 | 107.24% | 55.80% |
| Building Code | 14,864,261 | 9,204,292 | 61.92% | 54.91% |
| All Hazards | 3,234,150 | 1,711,966 | 52.93% | 66.09% |
| Lot Mowing | 5,015,814 | 5,176,178 | 103.20% | 94.62% |
| Solid Waste Management | 19,109,942 | 21,280,439 | 111.36% | 81.98% |
| Fire Operations | 63,392,870 | 45,777,030 | 72.21% | N/A |
| Totals | \$ 112,231,376 | \$89,447,857 | 79.70% | 64.94% |

NOTE: Totals do not tie to totals on summary sheet because these are only the operating funds.

SPECIAL REVENUE - OPERATING FUND EXPENDITURES

| | | | | | | | | TOTAL | TOTAL |
|-----------------------------------|---------------|----|------------|----|-------------|----|------------|---------|---------|
| | | | | | | | TOTAL | AS % OF | AS % OF |
| | TOTAL | | ACTUAL | | | | INCLUDING | BUDGET | BUDGET |
| EXPENDITURES | BUDGET | EX | PENDITURES | E | NCUMBRANCES | EN | CUMBRANCES | FY 2023 | FY 2022 |
| Economic and Business Development | \$ 1,555,023 | \$ | 782,110 | \$ | 25,004 | | 807,114 | 51.90% | 37.81% |
| Community Redevelopment Agency | 5,059,316 | | 2,196,126 | | 26,771 | | 2,222,897 | 43.94% | 12.85% |
| Building Code | 14,864,261 | | 5,302,569 | | 777,934 | | 6,080,503 | 40.91% | 43.84% |
| All Hazards | 3,234,150 | | 802,349 | | 1,516,135 | | 2,318,484 | 71.69% | 48.76% |
| Lot Mowing | 5,015,814 | | 1,504,665 | | 2,653,621 | | 4,158,286 | 82.90% | 74.30% |
| Solid Waste Management | 19,109,942 | | 9,015,770 | | 11,129,805 | | 20,145,575 | 105.42% | 82.74% |
| Fire Operations | 63,392,870 | | 28,283,901 | | 4,780,507 | | 33,064,408 | 52.16% | N/A |
| Totals | \$112,231,376 | \$ | 47,887,489 | \$ | 20,909,777 | \$ | 68,797,266 | 61.30% | 53.17% |

NOTE: Totals do not tie to totals on summary sheet because these are only the operating funds.



2nd Quarter - Compared to target of 50%

OVERALL ENTERPRISE FUND PERFORMANCE

Enterprise Fund revenues are 47.69%, 2.31 points below the 50% target rate in the 2nd quarter of 2023 due to budgeted debt proceeds for utility expansion projects of \$60.9 million that has not been received yet. Expenses are at 39.07%, 10.93 points lower than the target rate of 50%. This is due to budgeted expenditures for multi-year utility expansion projects that have incurred minimal expenditures during the first two quarters. Excluding these projects, expenditures, including encumbrances, are closer to what was budgeted at 43.91%.

ENTERPRISE FUND REVENUES

| REVENUES | FY 2023 BUDGET | F | Y 2023 YTD ACTUAL | ACTUAL AS % OF BUDGET FY 2023 | ACTUAL AS % OF BUDGET FY 2022 |
|----------------|-------------------|----|----------------------|-------------------------------------|--|
| Utilities | \$ 353,460,922 | \$ | 161,249,821 | 45.62% | 48.90% |
| Stormwater | 41,295,233 | | 27,243,181 | 65.97% | 83.47% |
| Yacht Basin | 764,910 | | 141,551 | 18.51% | 53.26% |
| Total Revenues | \$ 395,521,065 | \$ | 188,634,553 | 47.69% | 52.31% |

ENTERPRISE FUND EXPENSES

| | | | | | | | | TOTAL AS | TOTAL AS |
|----------------|-------------------|----|------------|-----|------------|-----|-------------|----------|---------------|
| | | | | | | | TOTAL | % OF | % OF |
| | TOTAL | | ACTUAL | | | | INCLUDING | BUDGET | BUDGET |
| EXPENSES | BUDGET | E | EXPENSES | ENG | CUMBRANCES | ENG | CUMBRANCES | FY 2023 | FY 2022 |
| Utilities | \$ 353,460,922 | \$ | 81,271,641 | \$ | 58,860,805 | \$ | 140,132,446 | 39.65% | 46.93% |
| Stormwater | 41,295,233 | | 9,644,844 | | 4,514,374 | | 14,159,218 | 34.29% | 46.29% |
| Yacht Basin | 764,910 | | 198,246 | | 30,188 | | 228,434 | 29.86% | 34.59% |
| Total Expenses | \$ 395,521,065 | \$ | 91,114,730 | \$ | 63,405,367 | \$ | 154,520,097 | 39.07% | 46.81% |



2nd Quarter - Compared to target of 50%

OVERALL INTERNAL SERVICE FUND PERFORMANCE

Internal Service Funds are established to account for activity that provides goods or services to other funds and component units of the primary government on a cost-reimbursement basis. Timing of revenue and expenses depends on the timing of services provided and there is often a delay in reimbursements from other funds. Revenues fell short of the target landing at 37.48% of the budget for the quarter. However, there are \$10,300,000 of debt proceeds budgeted in the Fleet Management Fund to fund the future construction of a building. Excluding this, revenues are 43.37% of budget and are more in line with the target for this quarter. Expenditures are below target at 37.35%, which include encumbrances. However, there is \$10,748,934 budgeted for a future building in the Fleet Management Fund. Excluding this, expenses are at 43.52%, which is more in line with the target for the quarter.

INTERNAL SERVICE FUND REVENUES

| | | ACTUAL AS % OF | ACTUAL AS % OF |
|--------------|--|--|--|
| FY 2023 | FY 2023 | BUDGET | BUDGET |
| BUDGET | YTD ACTUAL | FY 2023 | FY 2022 |
| \$ 8,784,669 | \$ 5,494,505 | 62.55% | 50.92% |
| 7,304,276 | 3,164,595 | 43.33% | 34.56% |
| 17,281,298 | 2,213,839 | 12.81% | 28.21% |
| 38,404,208 | 16,381,212 | 42.65% | 46.07% |
| 4,046,122 | 1,165,011 | 28.79% | N/A |
| \$75,820,573 | \$ 28,419,162 | 37.48% | 44.78% |
| | BUDGET \$ 8,784,669 7,304,276 17,281,298 38,404,208 4,046,122 | BUDGET YTD ACTUAL \$ 8,784,669 \$ 5,494,505 7,304,276 3,164,595 17,281,298 2,213,839 38,404,208 16,381,212 4,046,122 1,165,011 | AS % OF BUDGET YTD ACTUAL FY 2023 \$ 8,784,669 \$ 5,494,505 62.55% 7,304,276 3,164,595 43.33% 17,281,298 2,213,839 12.81% 38,404,208 16,381,212 42.65% 4,046,122 1,165,011 28.79% |

INTERNAL SERVICE FUND EXPENSES

| | | | | | TOTAL | TOTAL AS |
|------------------------------|--------------|---------------|--------------|---------------|---------|----------|
| | | | | | AS % OF | % OF |
| | TOTAL | ACTUAL | | | BUDGET | BUDGET |
| EXPENSES | BUDGET | EXPENSES | ENCUMBRANCE: | S TOTAL | FY 2023 | FY 2022 |
| Risk Management | \$ 8,784,669 | \$ 4,431,873 | \$ 1,350,67 | \$ 5,782,544 | 65.83% | 56.99% |
| Property Management | 7,304,276 | 3,319,326 | 820,910 | 4,140,236 | 56.68% | 53.87% |
| Fleet Management | 17,281,298 | 2,229,018 | 2,537,224 | 4,766,242 | 27.58% | 44.92% |
| Health Insurance | 38,404,208 | 12,096,174 | 180,509 | 12,276,683 | 31.97% | 40.55% |
| Capital Improvement Projects | 4,046,122 | 1,341,339 | 12,282 | 1,353,620 | 33.45% | N/A |
| Total Expenses | \$75,820,573 | \$ 23,417,729 | \$ 4,901,596 | \$ 28,319,325 | 37.35% | 46.79% |



3rd Quarter - Compared to target of 75%

OVERALL CHARTER SCHOOL PERFORMANCE

The Charter School Authority is a component unit of the City of Cape Coral with a fiscal year ending June 30th. Revenues, which include funding from the Florida Education Finance Program, capital and operating grants and contributions, charges for services, and interest income, are right on target at 74.41%. Expenses, including encumbrances, are 12.77 points below target. Historically, actual expenses lag behind budgeted amounts until Quarter 4 when there is a payout of contract balances for salaried employees at the end of the school year.

CHARTER SCHOOL REVENUES

| | | | | ACTUAL |
|--------------------------------|---------------|----|------------|---------|
| | | | | AS % OF |
| | FY 2023 | | FY 2023 | BUDGET |
| REVENUES | BUDGET | ` | TD ACTUAL | FY 2023 |
| Oasis Charter Elementary North | \$ 11,666,346 | \$ | 7,978,139 | 68.39% |
| Oasis Charter Elementary South | 10,524,753 | | 8,728,314 | 82.93% |
| Oasis Charter Middle | 10,949,979 | | 8,378,049 | 76.51% |
| Oasis Charter High | 11,396,731 | | 8,053,949 | 70.67% |
| Total Revenues | \$ 44,537,809 | \$ | 33,138,451 | 74.41% |
| | | | | |

CHARTER SCHOOL EXPENSES

| | | | | | | | TOTAL AS % OF |
|--------------------------------|---------------|---------------|-----|-----------|------|------------|------------------|
| | TOTAL | ACTUAL | | | | | BUDGET |
| EXPENSES | BUDGET | EXPENSES | ENC | UMBRANCES | | TOTAL | FY 2023 |
| Oasis Charter Elementary North | \$11,666,346 | \$ 7,246,499 | \$ | 213,036 | \$ | 7,459,535 | 63.94% |
| Oasis Charter Elementary South | 10,524,753 | 6,036,869 | | 169,136 | | 6,206,005 | 58.97% |
| Oasis Charter Middle | 10,949,979 | 6,726,570 | | 447,852 | | 7,174,421 | 65.52% |
| Oasis Charter High | 11,396,731 | 6,693,418 | | 181,550 | | 6,874,967 | 60.32% |
| Total Expenses | \$ 44,537,809 | \$ 26,703,355 | \$ | 1,011,574 | \$ 2 | 27,714,928 | 62.23% |
| _ | | · | | | | | |

